



sacramento
District Dental Society

Vendor Member DIRECTORY

**Your Go-To Resource for the SDDS Vendor
Members and All They Have to Offer**

Compliance Services/Consulting

Dental Labs

Dental Plans

Dental Practices

Dental Supplies,
Equipment, Repair

Education &
Professional Development

Employment/Staffing/Associates

Financial Services

HR & Legal

Insurance Services

IT, Billing & Security

Office Construction

Practice Management

Practice Sales

Refining - Gold/Metal

Retirement Planning

Technology Services

& More!

Updated October 2022

What are SDDS Vendor Members?

Vendor Members are vendors who support the Sacramento District Dental Society through advertising, special discounts to members, table clinics, and exhibitor space at general meetings, CE courses, business forums, the MidWinter Convention, and other meetings.

SDDS members are encouraged to support our Vendor Members as **OFTEN AS POSSIBLE** when looking for products and services.

Since the 2001 inception of the Vendor Member program, the number of Vendor Members has been steadily growing; Vendor Members range from various businesses such as banks, CPAs, office construction, dental supplies and more. On the following pages, please see introductions to each of our Vendor Members, including contact information, company descriptions, and special discounts and services for SDDS members.

Vendor Member Quick Guide

Alphabetical Listing

updated 10/2022

A

Abyde

Phone: 800.594.0883

Web: abyde.com

Access Dental Plan

Phone: 916.922.5000

Web: premierlife.com

Adams Dental Consulting

Phone: 866.232.7640

Web: adamsdentalconsulting.com

Analgesic Services, Inc.

Phone: 916.928.1068

Web: asimedical.com

B

B & W Compliance

Phone: 510.560.6191

Web: bandwcompliance.com

Banner Bank

Phone: 541.580.6898

Web: bannerbank.com

BPE Law Group PC

Phone: 916.966.2260

Web: bpelaw.com/dental-law

C

California Dentists' Guild

Phone: 800.851.0008

Web: cadentistsguild.org

CA Employers Association

Phone: 800.399.5331

Web: employers.org

Comcast Business

Phone: 916.836.6700

Web: business.comcast.com

D

DDSmatch

Phone: 916.918.5752

Web: ddsmatch.com

D

Dental Masters Laboratory

Phone: 800.368.8482

Web: dentalmasters.com

Desco Dental Equipment

Phone: 916.259.2838

Web: descodentalequipment.com

F

FADE Institute

Phone: 916.358.3825

Web: thefade.org

First US Community Credit Union

Phone: 916.576.5679

Web: firstus.org

The Fortune Law Firm

Phone: 985.956.3883

Web: thefortunelawfirm.com/info

H

Health Net

Phone: 1.877.550.3868

Web: hndental.com

Henry Schein Dental

Phone: 916.626.3002

Web: henryscheindental.com

Hiossen

Phone: 916.567.9878

Web: hiossen.com

I

IBS Implant & Academy of Minimally Invasive Implantology

Phone: 844.694.2787

Web: www.amiitv.org/sdds

Integrity Practice Sales

Phone: 510.501.1959

Web: integritypracticesales.com

K

Kids Care Dental & Orthodontics

Phone: 916.661.5754

Web: kidscaredental.com

L

LIBERTY Dental Plan

Phone: 800.268.9012
Web: libertydentalplan.com

M

MGE Management Experts

Phone: 727.530.4277
Web: mgeonline.com

Merrill Lynch

Phone: 916.648.6224
Web: fa.ml.com/malonn.m.barnes

MUN CPAs

Phone: 916.724.3980
Web: mundental.com

N

NEO Dental Lab

Phone: 916.271.7536
Web: neodentallab.com

O

Olson Construction, Inc.

Phone: 209.366.2486
Web: olsonconstructioninc.com

P

Patterson Dental Supply, Inc.

Phone: 800.736.4688
Web: pattersondental.com

Professional Practice Sales

Phone: 415.899.8580
Web: PPSsellsDDS.com

R

Resource Staffing Group

Phone: 916.993.4182
Web: resourcestaff.com

S

SD Reliance

Phone: 916.367.4252
Web: sdreliance.com

Sierra Ridge Wealth Management

Phone: 916.905.4936
Web: sierraridgewealth.com

Star Refining

Phone: 800.333.9990
Web: starrefining.com

Straumann US, LLC

Phone: 800.448.8168
Web: straumanngroup.us

Supply Doc

Phone: 877.311.7373
Web: supplydoc.com

Swiss Monkey

Phone: 916.500.4125
Web: swissmonkey.io

T

TDIC

Phone: 800.733.0633
Web: tdicinsurance.com

Thomas Doll

Phone: 925.280.5766
Web: thomasdoll.com

Trek Financial

Phone: 530.757.4460
Web: trekfinancial.com

U

US Bank

Phone: 279.200.2944
Web: usbank.com

Vendor Member Quick Guide

Listed by Type

updated 10/2022

Compliance Services & Consulting

Abyde

Phone: 800.594.0883

Web: abyde.com

B & W Compliance

Phone: 510.560.6191

Web: bandwcompliance.com

Dental Labs

Dental Masters Laboratory

Phone: 800.368.8482

Web: dentalmasters.com

NEO Dental Lab

Phone: 916.271.7536

Web: neodentallab.com

Dental Supplies, Equipment & Repair

Analgesic Services, Inc.

Phone: 916.928.1068

Web: asimedical.com

Desco Dental Equipment

Phone: 916.259.2838

Web: descodentalequipment.com

Henry Schein Dental

Phone: 916.626.3002

Web: henryscheindental.com

Hiossen

Phone: 916.567.9878

Web: hiossen.com

Patterson Dental Supply, Inc.

Phone: 800.736.4688

Web: pattersondental.com

Straumann US, LLC

Phone: 800.448.8168

Web: straumanngroup.us

Supply Doc

Phone: 877.311.7373

Web: supplydoc.com

Dental Plans

Access Dental Plan

Phone: 916.922.5000

Web: premierlife.com

Health Net

Phone: 1.877.550.3868

Web: hndental.com

LIBERTY Dental Plan

Phone: 800.268.9012

Web: libertydentalplan.com

Dental Practices

Kids Care Dental & Orthodontics

Phone: 916.661.5754

Web: kidscaredental.com

Education & Professional Development

FADE Institute

Phone: 916.358.3825

Web: thefade.org

IBS Implant & Academy of Minimally Invasive Implantology

Phone: 844.694.2787

Web: www.amiitv.org/sdds

Financial Services

Banner Bank

Phone: 916.648.2100

Web: bannerbank.com

First US Community Credit Union

Phone: 916.576.5679

Web: firstus.org

Merrill Lynch

Phone: 916.648.6224

Web: fa.ml.com/malonn.m.barnes

MUN CPAs

Phone: 916.724.3980

Web: mundental.com

Sierra Ridge Wealth Management

Phone: 916.905.4936
Web: sierraridgewealth.com

Thomas Doll

Phone: 925.280.5766
Web: thomasdoll.com

Trek Financial

Phone: 530.757.4460
Web: trekfinancial.com

US Bank

Phone: 279.200.2944
Web: usbank.com

HR & Legal

BPE Law Group PC

Phone: 916.966.2260
Web: bpelaw.com/dental-law

CA Employers Association

Phone: 800.399.5331
Web: employers.org

The Fortune Law Firm

Phone: 985.956.3883
Web: thefortunelawfirm.com/info

Insurance Services

TDIC

Phone: 800.733.0633
Web: tdicinsurance.com

IT, Billing & Security

SD Reliance

Phone: 916.367.4252
Web: sdreliance.com

Office Construction

Olson Construction, Inc.

Phone: 209.366.2486
Web: olsonconstructioninc.com

Practice Management

Adams Dental Consulting

Phone: 866.232.7640
Web: adamsdentalconsulting.com

MGE Management Experts

Phone: 727.530.4277
Web: mgeonline.com

Practice Sales

Integrity Practice Sales

Phone: 855.337.4337
Web: integritypracticesales.com

Professional Practice Sales

Phone: 415.899.8580
Web: PPSellsDDS.com

Refining - Gold/Metal

Star Refining

Phone: 800.333.9990
Web: starrefining.com

Retirement Planning

California Dentists' Guild

Phone: 800.851.0008
Web: cadentistsguild.org

Technology Services

Comcast Business

Phone: 916.817.9284
Web: business.comcast.com

Employment/Staffing/Associates

DDSmatch

Phone: 916.918.5752
Web: ddsmatch.com

Resource Staffing Group

Phone: 916.993.4182
Web: resourcestaff.com

Swiss Monkey

Phone: 916.500.4125
Web: swissmonkey.io

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Abyde

29399 US Hwy 19 Suite 360 Clearwater, FL 33761

(800) 594-0883 phone

abyde.com • info@abyde.com

Travis Watson

twatson@abyde.com

Vendor Member since August 2022



COMPLIANCE SERVICES & CONSULTING

Company Description

Abyde is a technology company comprised of compliance experts who provide education and solutions specific to the independent practice environment.

Products and Services

The Abyde software solution is the easiest way for any sized practice to implement and sustain comprehensive compliance programs. Abyde's revolutionary approach guides practices through mandatory compliance requirements such as the implementation of risk management programs, training for doctors and staff, customized policy documentation, and more.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

SDDS members receive complimentary educational consultations, resources, and a 10% discount on the Abyde software solution.

Access Dental Plan

10400 N. 25th Ave, Suite 200 • Phoenix, AZ 85021

(916) 922-5000 phone

premierlife.com

Carol Leonard — Strategic Client Partner

cleonard@avesis.com

Vendor Member since November 2017



DENTAL INSURANCE PLAN

Company Description

Access Dental Plan (ADP) is a specialized health care service plan under the Knox-Keene Health Care Act of 1975. Founded by a dentist and later acquired by Guardian Life Insurance Company of America. ADP continues to provide flexible and affordable products to wide range of members.

Products and Services

Access Dental Plan (ADP) offers dental services to Californian's through the California Medi-Cal Dental program in Sacramento and Los Angeles as well as Covered California. They also offer group and individual plan products on and off the exchange marketplace. ADP features a network of contracted primary and specialist dentists.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Call our Provider Relations team to be a part of our network in California. For Sacramento County please contact Christian Llamas at christianl@premierlife.com. Thank you.

Adams Dental Consulting

1029 H St. Ste. 304 • Sacramento, CA 95814

(866) 232-7640 phone

adamsdentalconsulting.com

hello@adamsdentalconsulting.com

Ashlee Adams

(916) 247-6544 phone

ashlee@adamsdentalconsulting.com

Vendor Member since January 2021



PRACTICE MANAGEMENT

Company Description

We exist to serve private practice Dentists. Our background with CDA and big DSOs gives us the perfect mix of tools to help you balance efficient systems with your unique and valuable brand. Let us help solve your practice pains or simply give you the extra boost you need to make this the best year yet. All of our client solutions are custom, let's build one for you!

Products and Services

- Practice Management Consulting
- Team Performance Coaching
- Remote Insurance Billing with AR & Claims Management
- Practice & Insurance Transitions
- Best Hygiene Practices
- Recruiting & Onboarding Support
- Case Acceptance
- Marketing & Social Media Management

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Half off your first months services for SDDS members.

Analgesic Services, Inc.

1418 North Market Blvd, Ste 300 • Sacramento, CA 95834

(916) 928-1068 phone

(833) 790-5293 fax

asimedical.com • info@asimedical.com

Steve Shupe — President

Vice Presidents: Lisa Black, Jeff Hardin, and Garrett Neckels

Vendor Member since October 2004



MEDICAL GAS SALES & SERVICES

Company Description

Prompt, Reliable and Complete Medical Gas Services.

Analgesic Services, Inc. offers comprehensive and prompt medical gas services, from installation and system upgrades to reliable deliveries and repairs. For over thirty years, we have been Sacramento's only full service medical gas provider who **guarantees** unparalleled technical experience, unequalled product quality and unrivaled customer service.

Make sure to like us on Facebook: facebook.com/analgesicgas

Products and Services

- Medical gas deliveries
- Flowmeters, regulators, and medical gas equipment
- System repairs and certifications
- System installations and renovations

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

SDDS members using Analgesic Services, Inc. as their medical gas provider receive highest priority service response, loaner equipment (if repairs are needed), product and labor discounts, all from a team of dedicated medical gas professionals.

B & W Compliance, Inc.

8082 Bayberry Court • Citrus Heights, CA 95610

(510) 560-6191 phone

BandWCompliance.com • admin@BandWCompliance.com

Donna Boyd

(707) 477-1342

admin@BandWCompliance.com

Dolan Williams

(707) 508-6547

dolan@BandWCompliance.com

Vendor Member since October 2021

COMPLIANCE SERVICES & CONSULTING



Company Description

With over 16 years of experience working with dental clients, our goal has been for practices to rely on us with confidence that their teams and organizations are safe, protected and compliant in terms of OSHA and HIPAA regulations. Our emphasis is on courteous professional service that caters to the needs of your organization.

What makes us different is our personal, on-site, hands on service. We take the burden and mystery of compliance off your hands by physically doing as much as possible for you. We are here to help you safely focus on what you do best, taking care of your patients.

Authorized Federal & Cal/OSHA Trainer 323-0079284

Dental Board of CA Registered Provider #5834

Products and Services

Injury & Illness Prevention Programs, Custom Safety & Health Manuals and updates, Safety Data Sheet Binder with updates, N95 Respirator Fit testing and Respiratory Protection Program, Safety signs, posters and labeling, OSHA citation abatement and assistance. HIPAA GAP analysis, manuals, practice policy, custom forms and support.

Continuing Education for HIPAA training, all of our Safety & Health Courses, Infection Control, Dental Practice Act and American Red Cross Basic Life Support

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Call us anytime with compliance questions, we are here to support SDDS members! Complimentary OSHA and/or HIPAA analysis per regulatory guidelines and 30% off our implementation and installation fee.

Complimentary Hazard Analysis per OSHA, CDC and CDA guidelines.

Banner Bank

1 Parkcenter Dr. • Sacramento, CA 95825

(541) 580-6898 phone

bannerbank.com

Justin Curry — VP, Business Banker

(541) 580-6898 phone

justin.curry@bannerbank.com

Vendor Member since July 2017



FINANCIAL SERVICES

Company Description

You deserve a knowledgeable banker who listens and offers solutions to support your goals. That's been our approach at Banner Bank for more than 130 years. Our focus on offering outstanding value is why Forbes named us one of the World's Best Banks in 2021. Member FDIC

Products and Services

- Practice merger and acquisition financing
- Equipment financing
- Owner occupied and investment real estate financing
- Business lines of credit
- Treasury management solutions
- Merchant services/payment acceptance solutions
- Small business lending (SBA Preferred Lender)

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

As a dental professional, you have many options today for how your practice is set up and managed. Depending on your situation, you may want to purchase, refinance, or update your equipment or office.

Our QuickStep™ Dental Practice Financing offers a streamlined application and underwriting process to more swiftly meet your needs with financing of \$5,000 to \$1,000,000. Options include business term loans, lines of credit and real estate financing. You'll usually receive an answer within a few days of submitting a completed application.

Banner Bank's QuickStep Financing Features:

- Fast, in-house decision-making
- No balloon payment
- No prepayment penalty
- Competitive fixed rates and reasonable fees

We're ready to discuss your needs and recommend a custom product and service bundle to help you reach your financial goals—personally and for your practice.

BPE Law Group, PC

2339 Gold Meadow Way, Suite 101 • Gold River, CA 95670

(916) 966-2260 phone

(916) 346-4880 fax

bpelaw.com/dental-law

D. Keith B. Dunnagan

kbdunnagan@bpelaw.com

Diana Doroshuk

dianag@bpelaw.com

Noël Smith

ngsmith@bpelaw.com

Vendor Member since December 2015



LEGAL

Company Description

Comprehensive real estate, business and succession planning legal services for the dental professional.

Products and Services

Real estate and development transactions including leasing and purchase transactions, business and corporate transactions including formations of partnerships and professional corporations, employment law, financing and equipment and practice buy-sale agreements, and estate and succession planning.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

SDDS members and their staff can get 10% off on a simple trust package when they retain BPE Law Group to prepare a new trust for them. This special will be offered to anyone who retains us to complete the trust before Dec. 31, 2023.

California Dentists' Guild

550 Howe Ave, Ste. 110 • Sacramento, CA 95825

(800) 851-0008 phone

cadentistsguild.org

Elizabeth Clark

(916) 614-9055 phone

(916) 614-9066 fax

eeclark@cadentistsguild.org

Vendor Member since September 2021



RETIREMENT PLANNING & INVESTMENTS

Company Description

A not for profit California Corporation to serve dentists and staff with economies of scale relating to retirement plan design and investment vehicles.

Products and Services

Not for profit retirement plan services and investments for California dentists and staff.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Retirement Plan Review - Plan Design and Investment Analysis.

California Employers Association

1451 River Park Drive, Suite 116 • Sacramento, CA 95815

(916) 921-1312 • (800) 399-5331 phone

employers.org

Kim Gusman, President/CEO

kgusman@employers.org

Vendor Member since October 2004



California
Employers
Association™

HUMAN RESOURCES

Company Description

Every business day, new challenges arise between employers and employees. If you need assurance that you're making the right decisions, you need CEA. CEA's services are dedicated to those business professionals who demand accurate, immediate and cost-effective solutions to human resource and labor relations issues.

Products and Services

CEA Member Services:

- Phone Advice
- Employee Handbooks
- On-site HR Check-ups
- Injury & Illness Prevention Programs (IIPP)
- Policies & Procedures
- Hiring & Recruitment
- Labor Commission Hearings
- Labor Negotiation
- Harassment Training & Investigations
- Legislative Updates
- Discrimination Claims
- Unemployment Claims
- Wage & Salary Issues
- Employee Productivity
- Workers' Compensation
- Leadership Development
- Discipline & Termination Issues
- Substance Abuse Strategies
- Workshops & Seminars

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

- HR Hotline (FREE to SDDS Members!): Ask HR professionals about employment law, employee issues and other employment related matters.
- SDDS members also receive a 10% discount on all CEA products and services!

SDDS HR Hotline: (888) 784-4031

www.employers.org

Comcast Business

1242 National Drive • Sacramento, CA 95834

(916) 836-6700 phone

business.comcast.com

David Vizcarra — Sr. Business Account Executive

(916) 836-6700 phone

David_Vizcarra2@comcast.com

Vendor Member since July 2014

COMCAST
BUSINESS

TECHNOLOGY SERVICES

Company Description

COMCAST BUSINESS offers Ethernet, Internet, WiFi, Voice and TV solutions to help organizations of all sizes transform their business. Powered by a next-generation, fiber-based network, and backed by 24/7 technical support, Comcast Business is one of the largest contributors to the growth of Comcast Cable.

Products and Services

Internet Service

Comcast Business Internet provides a fast, reliable, secure and scalable Internet solution enabling you to better connect with employees, customers and suppliers, saving you time and money. Offering download speeds up to 1 Gig and upload speeds up to 35 Mbps. Access valuable extras such as private WiFi for your employees, public WiFi for your customers, and Static or Dynamic IP addresses. As an Internet customer, you will also have access to Comcast Business Cloud SolutionsSM, an online marketplace of cloud-based applications that are built for business.

Ethernet Service

With **Comcast Business Ethernet**, you can bypass the public Internet and exchange data safely and securely at up to 10Gbps, helping your organization to operate at peak performance.

Business Voice Lines

With **Comcast Business Voice**, you get a reliable business phone service that's best in call clarity. You also get unlimited local and domestic long distance calling and advanced business phone management features designed to help you be more competitive – all included at no extra cost.

Business VoiceEdge offers a complete managed voice solution in which all voice communications services are managed by Comcast.

Comcast Business TV will keep you and your employees connected to the community and national events that impact your day-to-day business. Plus, entertain customers in your waiting room or lobby with a variety of packages designed to meet the needs of any business.

DDSmatch

3160 Black Oak Dr. • Rocklin, CA 95765

(916) 918-5752 phone

ddsmatch.com

Roy Fruehauf

roy@ddsmatch.com

Vendor Member since September 2020



EMPLOYMENT/STAFFING/ ASSOCIATE SEARCHES

Company Description

DDSmatch connects dental office buyers, sellers & associates by integrating tremendous relationship capabilities, using a unique process for dentists "The Trusted Transition Process." Supported by a robust website and professional advice, we also differentiate our services with fair, dependable Third Party Business Valuations and practice appraisals which are highly supported by accredited professionals.

Products and Services

- Practice sales
- DSO Negotiations - EBITDA Analysis & Representation
- Practice mergers
- Dental partnership agreements
- Associate placements
- Third Party Dental office appraisals
- Dental Real Estate sales

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Please contact Roy Fruehauf directly for the most up-to-date specials for SDDS members

Dental Masters Laboratory

2628 El Camino Ave #A6 • Sacramento, CA 95821

(800) 368-8482 phone

dentalmasters.com

Michael Kulwiec, CDT

mkulwiec@dentalmasters.com

Vendor Member since November 2021

D • E • N • T • A • L

MASTERS™

L A B O R A T O R Y

DENTAL LABORATORY

Company Description

DENTAL MASTERS is a full-service, state-of-the-art dental laboratory. Started in 1950, Dental Masters serves General Dentists, Prosthodontists, Surgical Specialists and Dental Schools.

Products and Services

DML is a full-service lab offering an entire line of fixed and removable prosthetics, sleep devices, orthodontic aligners and surgical guides. DML's owner, Mike Kulwiec, CDT, is both a speaker to and elected member of the Pacific Coast Society for Prosthodontics.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Introductory "Partners in Success" \$500 account credit to new doctors who are members of SDDS!

DESCO Dental Equipment

8417 Washington Blvd. #180 • Roseville, CA 95678

(916) 259-2838 phone

descodentalequipment.com

Tony Vigil — President

tony.desco@gmail.com

(916) 747-8232 cell

Vendor Member since June 2012



DENTAL SUPPLIES & EQUIPMENT

Company Description

DESCO began in the mid-eighties as a service only company. As we grew, more requests came for us to become an equipment resource. We became multi-line suppliers for all types of dental equipment.

While we still have our roots in the service and maintenance of all types of dental equipment, in the last 25 years we have expanded our scope of work to include: new equipment sales, office design and construction, relocations and remodels. The equipment we service ranges from handpieces to digital x-ray and everything in between.

Being a family owned business allows us the flexibility to personalize our sales and service to your needs. Our integrity and professionalism is what you remember of us and we never forget we are working for you.

We look forward to the opportunity to be the source for all of your equipment needs.

Make sure to like us on Facebook: facebook.com/descodental

Products and Services

- New equipment sales
- Service, repair and maintenance of existing equipment
- New office design, construction and TI's
- Office relocations

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Free equipment evaluation (call to schedule)

First US Community Credit Union

580 University Avenue • Sacramento, CA 95825

(916) 576-5679 phone

firstus.org

Bob Miller — Business Services Manager

bmiller@firstus.org

Tahir Masood

tmasood@firstus.org

(916) 576-5650

Vendor Member since January 2005



FINANCIAL SERVICES

Company Description

As one of the first credit unions in the Sacramento area to provide SBA financing, **First U.S.** has the experience and know-how to help move your practice to the next level.

This year we celebrate another anniversary as an SDDS Vendor Member, having delivered for your colleagues the better rates, lower fees, and higher level of personalized service that you expect from your local credit union. And best of all, SDDS members are free to join!

Products and Services

- Conventional and SBA loans for practice, equipment, inventory and real estate
- Business lines of credit
- Payroll and payroll tax service
- Equipment financing and practice acquisition
- Tenant improvement loans and business lines of credit
- Purchase your building with only 10% down
- Low, fixed-rate options for real estate purchases and refinances

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

- Visit firstus.org for more information, or contact one of our business specialists for a no-obligation, FREE review to see how we can help you with any business need
- FREE Business Checking and a full line of financial services for your business

The Fortune Law Firm

8725 S. Eastern Ave, Suite 200 • Las Vegas, NV 89123

(985) 956-3883 phone

thefortunelawfirm.com/info

Joshua Johnson

joshua@fortressmanagement.io

(985) 956-3883

Elisa Opt Hof

elisa@fortressmanagement.io

(702) 213-1902

Vendor Member since October 2022



LEGAL

Company Description

Are you overpaying your taxes? Is your business structure helping you or putting you at risk? Is your family protected if something happens to you? **The Fortune Law Firm** has taken its years of courtroom experience defeating doctors and seizing their assets to create a fortress of protection against trial lawyers, the NPDB, and the IRS.

Products and Services

- License Protection
- Asset Protection
- Living Trust
- Wealth Creation
- Tax Savings

The Foundation for Allied Dental Education The FADE Institute

4995 Golden Foothill Pkwy, Ste 100 • El Dorado Hills, CA 95762

(916) 358-3825 phone • (916) 358-3828 fax

office@theFADE.org • theFADE.org

LaDonna Drury-Klein - Founder and COO

donnaklein@thefade.org

(916) 358-3825

Vendor Member since July 2015



EDUCATION & PROFESSIONAL DEVELOPMENT

Company Description

The Foundation for Allied Dental Education (FADE) was founded in 2011 as a non-profit, public benefit corporation dedicated to advocacy, professional development, and standards-based formal education. In time, hard work and profoundly creative initiatives coupled with corporate and private donations, allowed the FADE Board of Directors to implement a transformative strategic mission when, in 2016, The FADE Institute of El Dorado Hills became a reality; a private institution of higher education focused solely on the dental assisting discipline.

Today, The FADE Institute has been recognized and rewarded for our excellence in education, for making increasingly important contributions to the dental society, and for our scholarly advances enriching the next generation of dental healthcare providers. The personal and professional commitment of our faculty and administrators exemplifies how excellence in formal education is the bedrock by which great dental teams are made.

Our unmatched and highly sought-after courses, programs and educational events are attended by allied dental personnel who know the value in furthering their career via an institution of quality. In the words of our founder: "The FADE Institute's incomparability derives from its dedication to fostering education and opportunity in furtherance of the very profession that we, as dental educators, have ourselves derived so much; but it also stems from our optimism, our resilience and our courage to continue evolving."

Products and Services

- RDA and RDAEF2 educational programs
- DA to RDA licensure program
- RDA licensure examination preparation courses and study resources
- BLS Certification and Recertification Courses (4-5 CEU)
- California Radiation Safety Certification
- Infection Control and Dental Practice Act for Unlicensed Dental Assistants
- Coronal Polishing Certification
- Pit & Fissure Sealant Certification

Health Net of California, Inc.

101 N. Brand Blvd. 15th Floor • Glendale, CA 91203

(877) 550-3868 phone

hndental.com

Felisha Fondren — Dental Operations Manager

felisha.r.fondren@healthnet.com

(818) 237-0536

Vendor Member since March 2018



health net[™]

DENTAL HEALTH PLAN

Company Description

Health Net Dental Plans provide access to one of the largest dental networks in California and is the only Medi-Cal plan in Los Angeles and Sacramento counties to offer both medical and dental coverage.

Henry Schein Dental

3900 Atherton Road, Suite 100 • Rocklin, CA 95765

(916) 626-3002 phone

henryscheindental.com

Nick VanZant

nick.vanzant@henryschein.com

Vendor Member since June 2005



DENTAL SUPPLIES

Company Description

Henry Schein Dental is the one-stop resource for “Everything Dental” in the dental community.

Products and Services

- Dental Merchandise and Supplies
- Dedicated Service Department
- Business Solutions
- Dental Equipment
- Dentrix Practice Management Software
- CAD/CAM CEREC/E4D/Amman Girrbach
- Cone Beam

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Ask about our unique “Connections” purchasing program.

Hiossen

109 Scripps Dr • Sacramento, CA 95825

(916) 567-9878 phone

hiossen.com

Jae Chung

(209) 401-3705

jae.chung@hiossen.com

Michele Tan

(916) 904-4267

michele.tan@hiossen.com

Vendor Member since December 2021



DENTAL SUPPLIES

Company Description

At **Hiossen**, our state-of-the-art dental implant technology offers easy mastery and shorter surgery times for an outcome that's safe and effective. Our team also provides personalized, one-to-one support that continues after purchasing our dental implant products.

Products and Services

Implant products, service, and education

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Free in person hands on for guided surgery

IBSI (IBS Implant) & AMII (Academy of Minimally Invasive Implantology)

3860 El Dorado Hills Blvd Ste 501 • El Dorado Hills, CA 95762

(844) 694-2787 phone

www.amiitv.org/sdds

Gino Choi

(916) 936-6830

gino.choi@ibsimplant.us

Vendor Member since August 2021



DENTAL SUPPLIES & DENTAL EDUCATION



Company Description

IBSI (IBS Implant) Pioneered and patented the Magic System which is uniquely designed to perform minimally invasive implant care.

AMII (Academy of Minimally Invasive Implantology) trains and certifies offices to perform minimally invasive implant treatments.

Products and Services

The Magic Implant System is patented instruments, patented Implants, patented protocols all uniquely designed to perform minimally invasive patient implant treatment.

AMII Community, training, certification, education with paths to advanced credentials, co-branding for patients. Certifications include the acclaimed sinus MISL Method, and dozens of other unique protocols.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

- \$500 coupon for live Surgery CE Events
- Scholarships to Hands-on CE
- Local Mentorships
- In-office CE and demonstrations
- IBS-AMII will design custom education and product bundles from time to time

Integrity Practice Sales

1130 E. Clark Ave., Suite 150-367 • Orcutt, CA, 93455

(510) 501-1959 phone

integritypracticesales.com

Nelson Reynolds

nelson@integritypracticesales.com

Vendor Member since November 2014



**INTEGRITY
PRACTICE SALES**

PRACTICE SALES

Company Description

Integrity Practice Sales is a full-service dental practice brokerage. If you are considering selling your practice, we can help you set the right price, connect you with the perfect buyer, and manage all the moving parts for a successful transition. There is no charge to list your practice with Integrity; we are paid only when your practice is sold. Speak to one of our qualified agents about your transition today.

Products and Services

- Practice Sales
- Practice Acquisitions
- Appraisals
- Transitions

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Free appraisal of the current value of your practice.

Kids Care Dental & Orthodontics

3100 Zinfandel Drive, Suite 400 • Rancho Cordova, CA 95670

(916) 661-5754 phone

(916) 242-7555 fax

kidscaredental.com

Jeff Summers

jsummers@kidscaredental.com

Vendor Member since August 2016

DENTAL PRACTICE



Company Description

Kids Care is a leading integrated, multi-specialty health care delivery company. With a vision of a lifetime of healthy smiles, Kids Care provides pediatric dental, orthodontic and oral surgery services to patients from infants to young adults. We are a collective passionate about pediatric and adolescent health and wellness, operating in more than 25 locations throughout California and the West Coast. At Kids Care, we don't just care for smiles, we create them.

LIBERTY Dental Plan

340 Commerce, Suite 100 • Irvine, CA 92602

(800) 268-9012 phone • (949) 313-0766 fax

libertydentalplan.com

Cherag Sarkari, DDS, Dental Director

(949) 648-1906

csarkari@libertydentalplan.com

Network Managers:

Carlos Sepulveda • (949) 524-7589

carloss@libertydentalplan.com

Anne Peres • (949) 524-7587

aperes@libertydentalplan.com

Francisco Lepe • (209) 670-9925

flepe@libertydentalplan.com

Vendor Member since September 2016



DENTAL PLAN

Company Description

LIBERTY Dental Plan (LIBERTY) is a California-based dental plan, founded and run by a dentist, and a leadership team offering a combined 300 years of dental and healthcare industry experience. LIBERTY is one of the nation's fastest growing dental plans and we now administer dental benefits to over 6 million members nationwide on behalf of states, health plans, and commercial clients. We have over 20 years of experience administering dental benefits in California and as one of the Dental Geographic Managed Care plans in Sacramento County, we are proud to make our members shine one smile at a time.

Products and Services

LIBERTY offers dental services to Californians through Group Sponsored Plans, Individual, Exchange, and Medi-Cal dental plans. As one of the Dental Geographic Managed Care plans in Sacramento County with over 300,000 members, LIBERTY offers comprehensive services, including preventive, diagnostic, restorative, endodontic, periodontal, prosthodontic, oral and maxillofacial surgery and orthodontic benefits for children and adults. We are experienced in serving low-income populations, including Medi-Cal dental beneficiaries, and have expertise in outreach and care coordination. LIBERTY is a member of the Medi-Cal Dental Advisory Committee (MCDAC) and one of the co-founders of the Early Smiles school-based screening and dental home navigation program in Sacramento County.

Provider Relations

LIBERTY has a team of Sacramento based Provider Relations staff. If you are interested in learning more about LIBERTY Dental Plan or would like to join our network, please reach out to one of our Network Managers to learn how we can help grow your practice by becoming a LIBERTY Dental Plan Provider in Sacramento County.

Merrill Lynch A Bank of America Company

555 Capitol Mall, Suite 1400 • Sacramento, CA 95814

(916) 648-6224 phone

fa.ml.com/malonn.m.barnes

Malonn Barnes

(916) 873-6245

malonn.m.barnes@ml.com

Vendor Member since March 2022

FINANCIAL SERVICES



Company Description

Malonn Barnes has served in the financial industry since 2003. He helps business owners, health care professionals, entrepreneurs, and individuals set a clear and realistic path toward meeting their financial objective while showing them how to build and preserve wealth.

Products and Services

401k management, Retirement Planning, Lending Solutions,
Practice Succession Solutions

MGE Management Experts

11800 30th Court N St. • Petersburg, FL 33716

(757) 530-4277 phone

mgeonline.com • info@mgeonline.com

Dan Brown

danb@mgeonline.com

Cristina Parisio

cristinap@mgeonline.com

Vendor Member since June 2022



PRACTICE MANAGEMENT

Company Description

For thirty years, **MGE Management Experts** has provided practice management education and coaching to dentists and their teams teaching them how to stimulate growth, implement reliable management systems, and increase profitability in their practices.

Products and Services

We teach real systems for dental practice efficiency, teamwork, profitability and growth. We deliver fun, engaging and practical courses and seminars both virtually online and in-person and work with dentists one-on-one to help them implement these systems successfully.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

For SDDS members we're offering our two-day online seminar "The New Patient Workshop" at a discounted rate and we also provide SDDS members a complementary practice analysis (a sixty minute one-on-one zoom meeting with a practice management specialist to analyze your practice and see where immediate improvements can be made).

MUN CPAs

2901 Douglas Blvd, Suite 290 • Roseville, CA 95661

(916) 724-3962 phone

mundental.com

John Urrutia, CPA — Partner

jru@muncpas.com

Debra Griffin

dlg@muncpas.com

Vendor Member since April 2010



FINANCIAL SERVICES

Company Description

MUN CPAs; specializes in the Dental Industry, we offer year round financial services to fit your dental practice needs.

Products and Services

- Structure & Planning
- Making sure your practice is incorporated correctly for tax purposes
- Year round tax planning
- Tax Preparation
- Accounting Services
- Audit and Review Services
- Practice Valuation and Due Diligence
- Litigation Support & Investigative Services
- Recruiting Services
- Real Estate tax strategies

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Complimentary three-year review of your business and personal returns.

NEO Dental Laboratory, Inc

12833 Monarch Street • Garden Grove, CA 92841

(916) 271-7536 phone

neodentallab.com

Frank Sanchez

(916) 271-7536 mobile

franksanchez@neodentallab.com

Vendor Member since August 2021

NEODENTAL
LABORATORY

DENTAL LABORATORY

Company Description

Neo Dental Laboratory is a full service crown and bridge lab specializing in dental Implants and digital work flow. We are committed to delivering consistent quality and service at a fair price.

Products and Services

Crowns, Bridges, Veneers, Implants, Diagnostic Wax ups, Custom Temporaries, Night Guards, and Chairside Custom Shades by appointment.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Neo offers discount vouchers to new accounts, and quarterly promotions for all SDDS members. Please contact Frank Sanchez for more information and send your first case today.

Olson Construction, Inc.

2387 W. Sargent Road • Lodi, CA 95242

(209) 366-2486 phone

olsonconstructioninc.com

David Olson

info@olsonconstructioninc.com

Vendor Member since August 2004

DENTAL OFFICE CONSTRUCTION



Company Description

Olson Construction, Inc. is a design/build construction firm who will take your office from design to finish. They have proven themselves to be the go-to company when you want your dental office done on time and within budget.

Products and Services

- Complete architectural and engineering services for obtaining large or small remodels and new tenant improvements
- Turn-key construction with continued support

Patterson Dental Supply

1030 Winding Creek Rd, Suite 150 • Roseville, CA 95678

(800) 736-4688 phone

(916) 780-5100 office

pattersondental.com

Christina Paulson, MBA, General Manager

(916) 367-1724

christina.paulson@pattersondental.com

Cara Montoya, Operations Manager

(916) 780-5129

cara.montoya@pattersondental.com

Vendor Member since February 2003

DENTAL SUPPLIES



Company Description

We strive to be your single source for all your dental office needs and to provide you with the best customer experience and personalized service available. Count on **Patterson Dental Supply** to be there when you need us.

Products and Services

- Dental supplies
- Equipment
- Full service technical department
- Practice management
- Office design
- Financing
- Cerec Tooth Restoration System
- Schick Digital X-ray
- Eaglesoft Dental Software
- Casey Education Systems
- Patterson Office Supplies

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Screening supplies & free merchandise for participants of Smiles for Kids

Professional Practice Sales

P.O. Box 175 • Bodega Bay, CA 94923

(415) 899-8580 phone

(415) 899-8588 fax

PPSsellsDDS.com

Ray Irving

Ray@PPSsellsDDS.com

Edna Irving

Edna@PPSsellsDDS.com

Vendor Member since

December 2017



Professional Practice Sales
of The Great West

PRACTICE SALES

Company Description

Professional Practice Sales has been faithfully serving members of the Sacramento District Dental Society since 1966.

Products and Services

The realistic appraisal and successful sale of Sacramento District Dental Society dental practices.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

PPS shall perform a thorough scrub on the practice prior to our having a meaningful discussion with the Owner as they contemplate this event. The Owner shall receive the candid feed-back they need regarding their practice, so they can then make the proper decisions. The Owner shall be properly prepared for this unique journey, with their understanding their role in the process.

PPS shall properly position the Owner's practice, thus allowing them to make the best decision for their practice, their staff and their legacy.

The practice shall realize the best staging in the industry. A "disclosure package" shall be created which shall sustain the subsequent "due diligence" undertaken by an interested Buyer and their advisors. Quick financing decisions shall be realized from lenders as a complete "tool box" will have been delivered.

An unequaled "risk management" application shall be employed whereby our Client shall be properly protected post-sale. We shall realize a favorable tax outcome for our Client.

As PPS is employed to produce this event, we shall manage the process from concept to completed sale.

Resource Staffing Group

100 Howe Ave., Suite 195N • Sacramento, CA 95825

(916) 993-4182 phone

resourcestaff.com

Debbie Kemper, Sr. Recruiter
dkemper@resourcestaff.com

Wendie Richards, Regional Manager
wrichards@resourcestaff.com

Vendor Member since August 2003



STAFFING & PAYROLL SERVICES

Company Description

Resource Staffing Group provides comprehensive staffing services to premier companies along the West Coast. From our establishment in 1985, we have been committed to a high level of professionalism, the best customer service and sustainability.

We are dedicated to serving the Dental industry in the Sacramento area with staff to meet your specific needs. We are proud to place staff in a temporary, temp-to-hire, and direct hire positions. We take into consideration the type of practice you have and match you with the best staff.

By allowing Resource Staffing Group to find the right candidates for your practice, you can free your office staff from the tasks of handling the hiring, taxes, payroll, workers' compensation and any unemployment during the staffing process. Our same day placements allow you to continue to meet your patients' needs when a staff person calls out at the last minute. We take into consideration the type of practice you have along with the different x-rays, sealants and dental software that are used in your office and match the most well-presented and experienced staff.

Products and Services

- Dental Staffing: Direct hire, temporary or temporary to hire positions
- Payroll, background and drug testing services
- Human Resources team
- 24-hour customer web portal for both clients and candidates: includes timekeeping, payroll information, customized reports and an online application
- Staffing for: dental assistants, registered dental assistants, registered dental hygienists, dental front office staff, office managers, doctor of dental medicine, doctor of dental surgery, and billing and insurance

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

5% discount for SDDS members who place a Direct Hire order

SD Reliance Management

1079 Sunrise Avenue, Suite B310 • Roseville, CA 95661

(916) 367-4252 phone

www.sdreliance.com

Dennis Krohn Jr. - President/Partner

(916) 367-4244 phone

dennis@sdreliance.com

Sara Baker - CEO/Partner

(916) 367-4248 phone

sara@sdreliance.com

Vendor Member since August 2021



sd reliance

IT & DENTAL BILLING

Company Description

SD Reliance Management is the leading IT and Dental Billing company in the Sacramento area. We specialize in dental billing services such as Insurance aging, patient accounting and AR services, insurance eligibility and verification, and even practice sales and transitions. Our dynamic and experienced IT services offer a full suite of IT support, malware protection, network services and consulting.

Products and Services

SD Reliance Management is a full-service, off-site dental billing department as well as an innovative IT company. Our billing services include: Patient accounting and AR services, Insurance claim submission and claim aging follow-up, insurance payment entry and balancing, dental insurance eligibility and verification, carrier contracting, and even practice transition/sale services. Our IT services include Managed IT, proactive system monitoring, backup system monitoring and new office startups.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

We are excited and honored to be a part of SDDS! We would love to hear from our fellow members. Please call us today for a free practice evaluation and discover what SD Reliance can do for you and your practice!

Sierra Ridge Wealth Management

1435 River Park Drive Ste 504 • Sacramento, CA 95815

(916) 905-4936 phone

www.sierraridgewealth.com

Philip Kong

pkong@sierraridgewealth.com

Vendor Member since March 2022



**SIERRA RIDGE
— WEALTH —
MANAGEMENT**

FINANCIAL SERVICES

Company Description

We share your driven, goal-oriented mindset, and all of our focus is committed to working towards your financial goals. Your partnership with us lasts for life, and we'll continually dedicate ourselves to developing a holistic planning approach that revolves around your needs.

Products and Services

Financial planning, life, disability insurance, debt management, investment management, 401k, cash balance, education planning, succession planning.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Complimentary business/individual financial plan reviews

"If you fail to plan, you are planning to fail!" -Benjamin Franklin

Star Refining

901 Northpoint Pkwy, Suite 104 • West Palm Beach, FL 33407
(800) 333-9990 phone
starrefining.com

Elizabeth Reynoso

(209) 623-9332 cell

ereynoso@starrefining.com

Vendor Member since February 2009



REFINING - GOLD/METAL

Company Description

Star Refining is a refiner of precious scrap metal for the dental industry. We are proud to be associated with the SDDS program **Crowns For Kids**, a scrap recycling program, which gives back to the children's community healthcare foundation program.

Products and Services

We recycle precious dental waste on behalf of the SDDS Foundation for their **Crowns For Kids** program. Please contact the local representative, Elizabeth Reynoso.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Star Refining is a partner of the SDDS Foundation **Smiles for Kids** and **Crowns for Kids** programs.

Straumann US, LLC

60 Minuteman Road • Andover, MA 01810

(800) 448-8168 phone

www.straumanngroup.us

Todd Allington

(916) 508-9218 phone

todd.allington@straumann.com

Vendor Member since October 2021



DENTAL SUPPLIES

Company Description

Global leader in implant, restorative and regenerative dentistry.

Products and Services

Implant, Restorative, and Regenerative products for both conventional and digital workflows.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Contact Todd Allington for current specials at 916-508-9218 or todd.allington@straumann.com

Supply Doc Inc.

9931 Horn Rd • Sacramento, CA 95827

(877) 311-7373 phone

supplydoc.com • sales@supplydoc.com

Amin Amirkhizi, Founder & CEO

amin.a@supplydoc.com

Jack Badten, Operations Manager

jack.b@supplydoc.com

Vendor Member since September 2022



DENTAL SUPPLIES

Company Description

Supply Doc is your dedicated Dental Supply Company, upholding business values that set us apart. Our loyalty promise ensures Dental Professionals access to leading products without the high dollar cost. Supply Doc Inc, it's the place where dentist save.

Products and Services

- Quality Dental Supplies
- Dental Equipment
- Innovated Office Design
- Financing w/ Recognized Lenders
- Full-Service Dental Repair

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

- Durable Gloves for \$4.95 Code:SDDSE
- Top Quality Masks \$5.95 Code:SDDSF
- Get 1 your first hour of Trusted Dental Service Repair Free

Swiss Monkey

3140 Peacekeeper Way • McClellan Park, CA 95652

(916) 500-4125 phone

(916) 880-5676 fax

swissmonkey.io • contact@swissmonkey.io

Christine Sison

christine@swissmonkey.io

Vendor Member since May 2016



Swiss Monkey

STAFFING SERVICES

Company Description

Swiss Monkey is a virtual front desk service to help your dental practice run more efficiently. We provide experienced team members to assist in your staffing needs, as well as specialized teams to manage your billing, accounts receivable, hygiene recare, scheduling, and/or insurance verification activities. These services can serve as permanent or interim complements to your practice. Contact us today to learn how we can re-imagine your dental practice!

Products and Services

- Virtual Front Desk Services
- Part-Time Staffing Manager
- Billing and Accounts Receivable (Insurance and Patient AR)
- Hygiene/Recare Coordinator
- Insurance Verification
- Schedule Auditing
- Virtual Treatment Consultations
- Answering Services

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Swiss Monkey is committed to helping and supporting employers connect with qualified candidates and will work with you to help fill your position. Call or text us at (916) 500-4125 to learn more!

The Dentists Insurance Company

1201 K Street, 14th Floor • Sacramento, CA 95814

tdicinsurance.com

Dedicated Team for SDDS Members:

Amber Allison, Insurance Advisor

amber.allison@tdicins.com • 888.653.9487

- Initiate a policy review or consultation
- Learn more about your coverage options
- Get a quote or apply for new coverage

Customer Service, Account Managers

insuranceinfo@tdicins.com • 800.733.0633

- Receive assistance with current policies
- Review endorsement or policy changes
- Request coverage verifications or forms

TDIC Online, My Account

Manage your TDIC account online with ease. Access policies information, view/print documents, update profile, view & pay an invoice, file and review claims. Login or register at TDICInsurance.com

TDIC Risk Management Advice Line

riskmanagement@tdicins.com

877.269.8844

TDIC Claims

tdicinsurance.com/Claims/File

877.269.8844

Vendor Member since July 2011



INSURANCE SERVICES

Company Description

At **TDIC**, protecting dentists is all we do. Since 1980, when we were founded by a bold group of dentists, this has been our singular focus. It's earned TDIC the loyalty of more than 24,000+ dentists and the endorsement of several state dental associations, as well as an "A" rating from the A.M. Best Company for 28 consecutive years.*

Products and Services

Our insurance products were designed uniquely for dentists, offering comprehensive protection for every aspect of your professional and practice needs. Coverages specifically underwritten by The Dentists Insurance Company include Professional Liability, Employment Practice Liability, Commercial Property, Workers' Compensation, and Cyber Suite Liability. TDIC Insurance Solutions is an agent or broker offering coverages through TDIC and other insurance carriers for additional insurance products including Life, Health, Disability, Long Term Care and Business Overhead Expense.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

- Generous Discounts are available TDIC new Graduates, multipolicy coverage and for participation in a risk management seminar.
- A customized program for CDA members with MetLife group Disability Income Insurance Plan.

**AM Best Company rating effective February 2022. For the latest rating, access ambest.com.*

Thomas Doll

165 Lennon Lane, Suite 200 • Walnut Creek, CA 94598

thomasdoll.com

Brett LeMmon

(925) 280-5766 phone

brett@thomasdoll.com

Michelle Ianiro

(925) 280-5752 phone

michelle@thomasdoll.com

Vendor Member since August 2019



FINANCIAL SERVICES

Company Description

Thomas Doll has been offering financial solutions for dentists in Northern California for over 50 years. Thomas Doll helps dentists minimize tax and maximize wealth over the course of their careers. Thomas Doll offers buyer representation, practice accounting/bookkeeping, tax planning, practice creation and transition, payroll expertise, wealth management and retirement plan solutions for dentists.

Products and Services

Practice accounting/bookkeeping, tax strategy, planning, and preparation, practice creation and transition, payroll expertise, practice benchmarking, cash projections and buyer representation, wealth management, and retirement plan solutions.

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

- Complimentary 1-hour strategy session.

Trek Financial

2050 Lyndell Terrace Suite 110 • Davis, CA 95616

(530) 757-4460 phone

trekfinancial.com

Evan G. Mathew

evan@trekfinancial.com

Vendor Member since December 2021



FINANCIAL & INSURANCE SERVICES

Company Description

Trek Financial is an independent firm that provides comprehensive financial services to individuals and businesses.

Products and Services

Income protection, tax minimization, and wealth transfer.

US Bank

1851 Heritage Lane, Ste 250 • Sacramento, CA 95815

(279) 200-2944 phone

usbank.com

John Smythe

john.smythe@usbank.com

Vendor Member since September 2017



FINANCIAL SERVICES

Company Description

U.S. Bank is a subsidiary of U.S. Bancorp (NYSE: USB), the fifth largest commercial bank in the United States. U.S. Bank operates 52 banking offices in the Sacramento Region and provides a comprehensive line of banking, investment, mortgage, trust and payment services products to consumers and businesses in the local market. Visit us on the web at www.usbank.com.

Products and Services

- Dedicated local business bankers to assist you
- Conventional and SBA loans for dental practices
- Up to 100% financing for practice acquisitions, practice buy-ins, equipment and tenant improvements
- Business lines of credit
- Merchant processing

Benefits, Services, Special Pricing and/or Discounts Extended to SDDS Members

Credit products offered by U.S. Bank National Association and are subject to normal credit approval and program guidelines. Some restrictions and fees may apply. Deposit products offered by U.S. Bank National Association. Member FDIC.



Thank you,

for supporting our vendor members!

Our goal is to give SDDS members resources that would best serve their needs. We suggest that members reach out to our Vendor Members and see what is a best “fit” for their practice and lifestyle.

Our goal is to provide Vendor Members with the opportunity to connect with and serve our members. We realize that you have a choice for vendors and services; we only hope that you give our Vendor Members first consideration. The Vendor Member program and the income SDDS receives from this program helps to keep your dues low.

We appreciate you reaching out to and using the products and services that our Vendor Members provide!



sdds.org | 916.446.1227