

# **EXHIBITOR & SPONSOR PROSPECTUS**

Connect with Dentists & Team Members at MidWinter 2025... the premier Dental Convention & Expo in Northern California

Presented by



# What is MidWinter?

- SDDS' biggest CE event of the year, with approximately 700-800 attendees (dentists and staff) and speakers from all over the country!
- A two-day convention at Sacramento's SAFE Credit Union Convention Center
- An excellent venue for exhibitors to showcase their products and services, build relationships and increase brand visibility



# **Booth Package**

#### 10' x 10' Exhibitor Booth Package Includes

- 8' high back drape, 3' high side rails
- One 6' draped table, two chairs, wastebasket
- · One line company I.D. sign
- 5 amp electrical outlet
- Two exhibitor badges (lunch included for exhibitor reps)
- One round-trip dock to booth cart service (MUST be pre-ordered) Additional cartload is \$110 (pre-ordered), \$137 (on-site)
- All exhibitors/sponsors signed up and paid by January 6, 2025 will be included in the Convention Manual.

The Expo floor is carpeted. No additional carpet is needed unless a specific color is desired for aesthetics (color options are limited).

#### **Assignment of Booth Space**

Exhibit space will be assigned based on the following priority order (all first-come, first-served basis by category of priority):

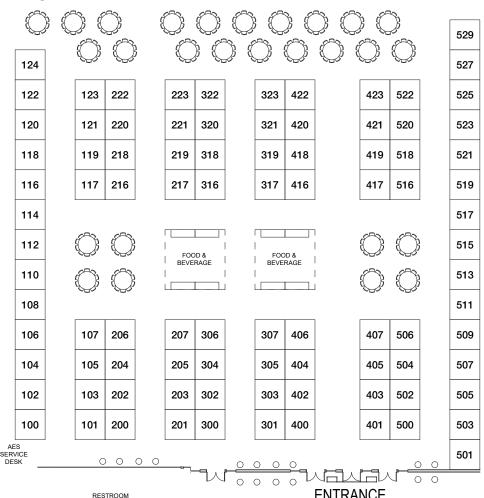
- 1st Priority: Convention Sponsors
- 2nd Priority: SDDS Vendor Members
- 3rd Priority: All Exhibitors

#### **Booth Confirmations**

Booth confirmations and exhibitor service kits will be emailed to the company corporate contact as listed on the Exhibitor Agreement. Please make sure that events@sdds.org is saved in your "safe recipients" list. The first round of booth assignments will be confirmed December 13, 2024 for fully paid exhibitors.

See complete exhibitor rules and regulations on sdds.org.

# Map of the Exhibit Hall



**PACKAGE** IF PAID BY IF PAID BY PAID AFTER OCT 4, 2024 NOV 15, 2024 NOV 15, 2024 \$1,700 \$1,800 **Booth Package** \$1,900 Add Contiguous Booth \$1,000 \$1,050 \$1,100 Extra Registrant \$200 \$225 \$250

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#### **Dedicated Exhibit Hall Hours**

Exclusive exhibit time will be provided during the morning, lunch and afternoon breaks.

#### **Complimentary Lunch**

Complimentary lunch is provided for all attendees and exhibitors.

#### **Ice Cream Social**

Hosted Ice Cream Social on Thursday afternoon.

#### **Raffles**

Raffles are scheduled at designated times in the exhibit hall to keep attendees engaged in the expo hall.

#### **Coffee Breaks**

Complimentary beverages will be available to attendees in the Exhibit Hall during the morning breaks.

#### **Exhibitor Show Specials**

Let us help drive traffic to your booth. SDDS will notify attendees about your show specials.

#### **Sponsored Items**

Exclusive convention souvenirs that need to be picked up at the sponsor's booth.

#### **Exhibit Hall Schedule**

- Move in: Wednesday, February 26 | 2:00-4:30pm or Thursday, February 27 | 8:30-10:00am
- Move out: Friday, February 28 | 2:00-4:00pm
- Exhibit Hall Hours:

**Thursday**, February 27, 2025 11:00am – 5:00pm

**Friday**, February 28, 2025 8:00am – 2:00pm

#### **Venue**

SAFE Credit Union Convention Center Exhibit Hall – Ballroom A 1400 J Street Sacramento. CA

#### **General Service Contractor**

American Exposition Services, Inc. (AES) 1341 N. Market Street, Suite 300 Sacramento, CA 95834

(916) 925-3976 info@american-expo.com American-expo.com

#### **Shipping and Extra charge items**

Please do not ship any items to the convention center; coordinate all shipments through AES. Material Handling: Exhibitors may hand-carry booth materials to their booth provided they only use 2-wheel dollies or 2-wheel hand trucks. Exhibitors can "hand carry" materials through the convention center front doors (J Street and West entrances). AES has complete control of the loading docks for the duration of the convention. If you wish to load or unload at the dock, you must report to the AES Freight Desk.







# Sponsorship Opportunities

#### Let's Do Lunch Sponsors

THURSDAY OR FRIDAY ON THE EXHIBIT FLOOR (TWO AVAILABLE)

- · Exhibit Booth, first priority placement and FOUR registrations
- · Full page ad in the MidWinter Convention Manual
- Spotlight in Know Before You Go communication to all attendees
- · Recognition on social media

#### Be the Best Breakfast Sponsors

THURSDAY OR FRIDAY

- Exhibit Booth, first priority placement and THREE registrations
   Half page ad in the MidWinter Convention Manual
- Recognition on social media

#### The Cherry on Top Speaker Sponsor

SPONSOR A CONFIRMED CONVENTION SPEAKER

- Exhibit Booth, priority placement and TWO registrations
- Half page ad in the MidWinter Convention Manual
- Introduce Speaker and Company recognition
- · Recognition in convention prospectus
- · Recognition on social media

# It's in the Bag\* Sponsor

 Company logo imprinted on conference bag received by all attendees \$4000

3900

\$9500

#### Affogato Coffee Sponsor

FRIDAY 10:30AM-1:30PM

- This frosty treat can be a morning pickme-up or dessert during lunch
- · Company logo on Affogato tickets received by all attendees
- · Company name displayed at two Affogato kiosks

#### **Delicious Drink Happy Hour Sponsor**

SPONSOR THE DRINK THURSDAY AFTERNOON IN THE EXHIBIT HALL

- Company logo on drink tickets received by all attendees
- · Booth placement located near bar

#### Ice Cream Sweet Treat Sponsor

SPONSOR THE ICE CREAM THURSDAY AFTERNOON IN THE EXHIBIT HALL

- · Company logo on ice cream tickets received by all attendees
- · Booth placement near ice cream station

#### Perk Up Coffee Break Sponsors

THURSDAY OR FRIDAY

GIVE ATTENDEES A MUCH-NEEDED CUP OF COFFEE

\*3800

\$3500

#### Perfect Blend Spatula\* Sponsor

- Company name imprinted on each spatula
- Attendees receive a ticket instructing them to visit your booth to obtain the item

#### \$3500

#### Get the Scoop\* Sponsor

- Company name imprinted on each ice cream scoop
- Attendees receive a ticket instructing them to visit your booth to obtain the item

#### Gotta Hydrate Water Bottle\* Sponsor

 Company logo imprinted on water bottle and placed in every attendee conference bag \$3500

#### Know My Name Lanyard\* Sponsor

· Company logo imprinted on every conference lanyard

\$3200

#### All About the Coffee Gift Card\* Sponsor

\$5 STARBUCKS GIFT CARDS TO THE FIRST 300 REGISTRANTS

• Company name and logo on the gift card sleeve

\$3000

#### What's on the Menu Manual Sponsor

OFFICIAL CONVENTION MANUAL RECEIVED BY ALL ATTENDEES

\*3000

- Full page ad with priority placement in the manual
- Company recognition on the front cover of the manual

#### Gotta Have a Pen\* Sponsor

 Company name printed on pens placed in every attendee conference bag **\$2000** 

#### Sprinkle the Flowers Sponsor

Provide flowers for the highboys and registration tables

<sup>\$</sup>1850

#### Booth Bites Available to Order

ORDER BITES FOR YOUR BOOTH

· Popcorn, pretzels, Chocolate Strawberries

\*1000\*

\* Sponsor cost + the catering food charge

#### Mommy Room Sponsor

- Be the hero for all of our mommies attending
- Included will be some snacks, some reading and a mini-refrigerator with your company name

<sup>\$</sup>750

\* Most imprinted items have a one color imprint and need to be reserved no later than November 16, 2024

# The above sponsors will also receive the following:

- · Recognition on all supporter signage
- Recognition in pre-convention issue (Jan/Feb 2025) of SDDS' bimonthly magazine, The Nugget
- Recognition in MidWinter Convention Manual
- Recognition and company link on our website
- Recognition on social media

## Raffle Prizes

SDDS encourages all exhibitors to donate prize(s) for the raffle to be held each day. Raffle drawings will be chosen at YOUR booth, with those eligible being those who VISIT your booth and give you their business cards.



# Advertising in the MidWinter Convention Manual

The SDDS MidWinter Convention Manual is the official convention publication for this year's convention. It is distributed to ALL registrants and includes an alphabetical directory of exhibitors, schedule of events, Expo floor plan and more, all in a convenient pocket-sized book! Manual advertising space is another chance for your company to gain MAXIMUM exposure! (Sign up soon — space is limited.)



#### **Ad Sizes**

**Full Page** (4.5"w x 7.5"h)......\$600 **Half Page** (4.5"w x 3.625"h) ......\$400

#### **Preferred Placement**

(choose one - full page only)

Inside Front Cover ... additional \$300
Inside Back Cover ... additional \$250
Inside First Page .... additional \$250
Outside Back Cover ... additional \$300

#### **Advertising Requirements**

- Display ads must conform to the listed sizes and be submitted print-ready (to events@sdds.org as a high resolution pdf). All advertising is BLACK & WHITE. See ad dimensions notated next to ad options.
- Display ads must be received and paid by December 13, 2024 to be included in the manual.



#### **Host Hotel**

Hyatt Regency Sacramento 1209 L Street • Sacramento, CA 95814

\$234 per night plus taxes, until February 5, 2025 or until the group block fills up, whichever comes first.

Book online: www.hyatt.com/en-US/group-booking/ SACRA/G-BSD5

Call (800) 233-1234 and use the code G-BSD5 or mention the Sacramento District Dental Society.

### **Exhibitor Rules and Regulations**

Full exhibitor rules and regulations can be found online at www.sdds.org.

# **Payments/Cancellations/Refunds**

Booth fee payments can be made by credit card or check payable to the Sacramento District Dental Society. If full payment is not received by December 30, 2024, the company will forfeit any deposits made and their booth will be put back into inventory for resale. No company will be allowed to exhibit unless full payment for exhibit space is received.

Cancellation requests for exhibit space must be sent in writing to events@sdds.org. Written notice of cancellation must be received by the dates listed below to receive a refund:

- Full refund of exhibit space fees paid (less \$100 administrative fee): through November 15, 2024
- 50% refund (less \$100 administrative fee):
   November 16, 2024 December 30, 2024
- No refunds: After December 30, 2024

Exhibitor cancellation requests must be received in writing by December 30, 2024.

### Questions

Please direct all questions to the SDDS office at (916) 446-1211 or via email to events@sdds.org.

Sacramento District Dental Society

2035 Hurley Way, Suite 200 • Sacramento, CA 95825

www.sdds.org



# Exhibitor & Sponsor AGREEMENT



| <b>Corporate Office In</b>                           | <b>formation</b> (Corporate informat   | ion will be printed in Conventio           | n Manual unless otherwise req        | uested.)                   |
|--|--|--|--------------------------------------|----------------------------|
| COMPANY:   |  |  |                                      |                            |
| CONTACT:   |  |  | TITLE:                               |                            |
| EMAIL:   |  |  | (this contact will receive all er    | mails regarding logistics) |
| ADDRESS:   |  |  |                                      |                            |
| CITY:  |  | STATE:                                     | ZIP:                                 |                            |
| PHONE:   |  | COMPANY WEBSITE:                           |                                      |                            |
| 5 WORDS OR LESS DESCRIPT                             | TION OF YOUR COMPANY'S PRODUCTS/S  | ERVICES:                                   |                                      |                            |
| Attending Represe                                    | ntative Information  |  |                                      |                            |
| ATTENDING REPRESENTATIVE:                            |  | EMAIL:                                     |                                      |                            |
| We wish to be a sponsor: □ □ We are an SDDS Vendor N | Lunch Breakfast Speaker  Water Bottle Lanyard Starbuc  Member: (3 attendees included)  •OR•  endor Member! (visit www.sdds.org for V | ks Gift Card                               |                                      |                            |
|  | are (reference # from map): Choice 1<br>Convention Sponsors • 2 <sup>ND</sup> : SDDS Vendo   |  | Choice 3 Choice 4                    |                            |
| (1   | Included in registration) Please print   | (Included in re                            | gistration) Please print             |                            |
| PACKAGE  | IF PAID BY OCT 4, 2024   | IF PAID BY NOV 15, 2024                    | AFTER NOV 15, 2024                   |                            |
| Booth Package*                                       | \$1,700 (includes 2 registrations)   | \$1,800 (includes 2 registrations)         | \$1,900 (includes 2 registrations)   | \$                         |
| Add Contiguous Booth                                 | \$1,000 (additional/adjoining booth)   | \$1,050 (additional/adjoining booth)       | \$1,100 (additional/adjoining booth) | \$                         |
| Extra Registrant                                     | <b>\$200</b> each  | \$225 each                                 | <b>\$250</b> each                    | \$                         |
| Sponsorship  | Please list which sponsorship  |  |                                      | \$                         |
| Advertising  |  | ont Cover 🔲 Inside Back Cover 🔲 Outside Ba | ick Cover 🔲 Inside First Page        | \$                         |
| * SDDS Vendor Member registration                    | includes 3 attendees   |  | TOTAL FEES:                          | \$                         |
| Amount Due Sponsorship Total \$                      | + Booth Total \$   | + Extra Registrant \$                      | = Grand Total \$                     |                            |
| PAYMENT METHOD:   Cree                               | dit Card   Check Enclosed (Please m  | ake checks payable to Sacramento Dis       | trict Dental Society)                |                            |
| Cardholder Name:                                     |  | Card #:                                    |                                      |                            |
| Exp. Date: CV  | V: Billing Address:  |  |                                      |                            |
|  | er agrees to the rules and regulation<br>ind the company listed above to this  |  |                                      | g                          |
| Signature:   |  | Print Name:                                |                                      |                            |
| Please complete, sign and re                         | eturn this contract along with payment   | to SDDS, 2035 Hurley Way Ste 200           | Sacramento CA. 95825 or email to e   | events@sdds.ora            |